

Period Covered:  
 From 4/1/11  
 To 6/30/11

**CITY OF SAN DIEGO**

**LOBBYING FIRM  
 QUARTERLY DISCLOSURE REPORT 11  
 [Form EC-603]**

For Official Use Only  
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 SAN DIEGO, CALIF.

Total # of Pages: 10

- Check Box if an Amendment (explain: \_\_\_\_\_)
- Check Box if Terminating Status as a Lobbying Firm (see instructions)

**Identify the Firm:**

<u>The Clay Company</u>		_____	
Name of Lobbying Firm		Telephone Number	
<u>San Diego</u>		<u>CA</u>	<u>92110</u>
Business Address (Number & Street)		(City)	(State) (Zip)

**Disclosure Schedules:**

**Schedule A: Client Disclosure. You must complete Schedule A-1 or A-2 for each registered client.**

Check box (and attach schedule) if the firm has activity to report on this schedule for the reporting period.

Check box (do not attach schedule) if the firm has no activity to report on this schedule for the reporting period.

YES	NO	You <b>MUST</b> check one box for each of the following schedules.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<b>Schedule B: Activity Expenses.</b> Activity expenses made during the reporting period.
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<b>Schedule C: Candidate Contributions.</b> Contributions of \$100 or more made to a City candidate by any owners, officers, and lobbyists of the firm during the reporting period.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<b>Schedule D: Ballot Measure Contributions.</b> Contributions of \$100 or more made by owners, officers, and lobbyists of the firm during the reporting period to a City candidate-controlled ballot measure committee.
<input type="checkbox"/>	<input type="checkbox"/>	<b>Schedule E: Fundraising Activities.</b> Fundraising activities by owners, officers, and lobbyists of the firm in the amount of \$2,000 or more during the reporting period.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<b>Schedule F: Campaign Services.</b> Paid campaign-related services personally provided by owners, officers, and lobbyists of the firm during the reporting period.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<b>Schedule G: City Contract Services.</b> Paid services personally provided by owners, officers, and lobbyists of the firm under a City contract during the reporting period.

**VERIFICATION**

I have been authorized by the Lobbying Firm identified above to make this verification. I have exercised reasonable diligence in the course of reviewing this Quarterly Disclosure Report for completeness and accuracy. I declare under penalty of perjury under the laws of the State of California that the contents of this Quarterly Disclosure Report, including all attached schedules, are true, correct, and complete, except as to those matters which are stated on information and belief, and as to those matters I believe them to be true.

Executed on 7/27/11 at San Diego, CA  
 (Date) (City and State)

By: [Signature] Stephanie Saathoff President  
 (Signature) (Print Name) (Title)

# SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts)

Name of Lobbying Firm: The Clay Company

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: <u>Allied Waste</u>		Telephone No.	<u>657</u>
<u>San Diego</u>		<u>CA</u>	<u>92111</u>
Client's Address (Number & Street)	(City)	(State)	(Zip)
TOTAL COMPENSATION (see instructions) for the reporting period, to the nearest \$1,000: \$ <u>18,000</u>			
<input type="checkbox"/> Check this box if the firm lobbied for this client on a contingency basis during the reporting period.			

MUNICIPAL DECISION (BE SPECIFIC): <u>Sycamore Landfill Master Plan (approved 2008)</u>	
A. Outcome Sought: <u>Implementation of Master Plan</u>	
B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:	
<u>Stephanie Saathoff</u>	<u>Maddy Kilkenny</u>
<u>Nicole Clay</u>	
C. Name and Department of each City Official lobbied:	
Name: <u>Katie Hansen</u>	Department: <u>Council District 2</u>
Name: <u>Almis Udrys</u>	Department: <u>Mayor's office</u>
Name: <u>Aimee Faucett</u>	Department: <u>Mayor's office</u>
Name: <u>Mary Ann Wallace</u>	Department: <u>Council District 7</u>
Name: <u>Don Mullen</u>	Department: <u>Council District 7</u>
Name: <u>Thyme Curtis</u>	Department: <u>Council District 2</u>
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s). Identify the client's name on each continuation sheet (but do not repeat client's address or compensation information).

# SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts)

Name of Lobbying Firm: The Clay Company

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: <u>C &amp; S Companies</u>		Telephone No. <u>3</u>	
<u>San Diego</u>		<u>CA</u>	<u>92108</u>
Client's Address (Number & Street)	(City)	(State)	(Zip)
TOTAL COMPENSATION (see instructions) for the reporting period, to the nearest \$1,000: <u>\$ 15,000</u>			
<input type="checkbox"/> Check this box if the firm lobbied for this client on a contingency basis during the reporting period.			

MUNICIPAL DECISION (BE SPECIFIC): <u>Client introductions</u>	
A. Outcome Sought: _____	
B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:	
<u>Stephanie Saathoff</u>	<u>Maddy Kilkenny</u>
<u>Nicole Clay</u>	_____
C. Name and Department of each City Official lobbied:	
Name: <u>David Graham</u>	Department: <u>Mayor's office</u>
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s). Identify the client's name on each continuation sheet (but do not repeat client's address or compensation information).

# SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts)

Name of Lobbying Firm: The Clay Company

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: <u>Microsoft Corporation</u>		Telephone No _____	
Client's Address (Number & Street)	<u>Sacramento</u>	(City)	<u>CA 95814</u>
		(State)	(Zip)
TOTAL COMPENSATION (see instructions) for the reporting period, to the nearest \$1,000: \$ <u>15,000</u>			
<input type="checkbox"/> Check this box if the firm lobbied for this client on a contingency basis during the reporting period.			

MUNICIPAL DECISION (BE SPECIFIC): <u>Client introductions</u>	
A. Outcome Sought: _____	
B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:	
<u>Stephanie Saathoff</u>	<u>Maddy Kilkenny</u>
<u>Nicole Clay</u>	_____
C. Name and Department of each City Official lobbied:	
Name: <u>Almis Udrys</u>	Department: <u>Mayor's office</u>
Name: <u>Jaymie Bradford</u>	Department: <u>Mayor's office</u>
Name: <u>Jimmy Slack</u>	Department: <u>Council District 4</u>
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s). Identify the client's name on each continuation sheet (but do not repeat client's address or compensation information).

# SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts)

Name of Lobbying Firm: The Clay Company

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: <u>Otay-Tijuana Venture, LLC</u>		Telephone No.: _____	
_____		<u>Chicago</u>	<u>IL</u> <u>60606</u>
Client's Address (Number & Street)	(City)	(State)	(Zip)
TOTAL COMPENSATION (see instructions) for the reporting period, to the nearest \$1,000: \$ <u>23,000</u>			
<input type="checkbox"/> Check this box if the firm lobbied for this client on a contingency basis during the reporting period.			

MUNICIPAL DECISION (BE SPECIFIC): <u>San Diego - Tijuana Airport Cross Border Facility</u>	
A. Outcome Sought: <u>Approval of land use entitlement application</u>	
B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:	
<u>Stephanie Saathoff</u>	<u>Maddy Kilkenny</u>
<u>Nicole Clay</u>	_____
C. Name and Department of each City Official lobbied:	
Name: <u>Julie Dubick</u>	Department: <u>Mayor's office</u>
Name: <u>Mayor Sanders</u>	Department: <u>Mayor</u>
Name: <u>Kelly Broughton</u>	Department: <u>Development Services</u>
Name: <u>Denice Garcia</u>	Department: <u>Mayor's office</u>
Name: <u>Rudy Lopez</u>	Department: <u>Council District 8</u>
Name: <u>David Alvarez</u>	Department: <u>Council District 8</u>
Name: <u>Cecelia Gallardo</u>	Department: <u>Development Services</u>
Name: <u>Jay Goldstone</u>	Department: <u>Mayor's office</u>
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s). Identify the client's name on each continuation sheet (but do not repeat client's address or compensation information).

# SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts)

Name of Lobbying Firm: The Clay Company

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: <u>Garden Communities</u>		Telephone No. _____	
Client's Address (Number & Street)	<u>San Diego</u> (City)	<u>CA</u> (State)	<u>92121</u> (Zip)
TOTAL COMPENSATION (see instructions) for the reporting period, to the nearest \$1,000: \$ <u>5,000</u>			
<input type="checkbox"/> Check this box if the firm lobbied for this client on a contingency basis during the reporting period.			

MUNICIPAL DECISION (BE SPECIFIC): <u>La Jolla Crossroads</u>	
<u>(9085 Judicial Drive, San Diego, CA 92121 - Land Use)</u>	
A. Outcome Sought: <u>Change entitled use / Community Plan Amendment initiation</u>	
B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:	
<u>Stephanie Saathoff</u>	<u>Maddy Kilkenny</u>
<u>Nicole Clay</u>	_____
C. Name and Department of each City Official lobbied:	
Name: <u>Sherri Lightner</u>	Department: <u>Council District 1</u>
Name: <u>Kelly Broughton</u>	Department: <u>Development Services</u>
Name: <u>David Graham</u>	Department: <u>Mayor's office</u>
Name: <u>Jessie Mays</u>	Department: <u>Council District 1</u>
Name: <u>Nika Bukalova</u>	Department: <u>Council District 1</u>
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s). Identify the client's name on each continuation sheet (but do not repeat client's address or compensation information).

# SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts)

Name of Lobbying Firm: The Clay Company

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: <u>car2go/Daimler</u>		Telephone No. _____	
Client's Address (Number & Street)	<u>Austin</u>	<u>TX</u>	<u>78703</u>
	(City)	(State)	(Zip)
TOTAL COMPENSATION (see instructions) for the reporting period, to the nearest \$1,000: \$ <u>0</u>			
<input type="checkbox"/> Check this box if the firm lobbied for this client on a contingency basis during the reporting period.			

MUNICIPAL DECISION (BE SPECIFIC): <u>Municipal Code change related to car sharing services</u>	
A. Outcome Sought: <u>Approval of Municipal Code change</u>	
B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:	
<u>Stephanie Saathoff</u>	<u>Maddy Kilkenny</u>
<u>Nicole Clay</u>	
C. Name and Department of each City Official lobbied:	
Name: <u>Julie Dubick</u>	Department: <u>Mayor's office</u>
Name: <u>David Graham</u>	Department: <u>Mayor's office</u>
Name: <u>Don Mullen</u>	Department: <u>Council District 7</u>
Name: <u>Drew Ector</u>	Department: <u>Council District 7</u>
Name: <u>Todd Gloria</u>	Department: <u>Council District 3</u>
Name: <u>Katie Keach</u>	Department: <u>Council District 3</u>
Name: <u>Job Nelson</u>	Department: <u>Council District 6</u>
Name: <u>Matt Donnellan</u>	Department: <u>Council District 6</u>
Name: <u>Travis Knowles</u>	Department: <u>Council District 8</u>
Name: <u>Marti Emerald</u>	Department: <u>Council District 7</u>
Name: <u>Rachel Laing</u>	Department: <u>Mayor's office</u>
Name: _____	Department: _____

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s). Identify the client's name on each continuation sheet (but do not repeat client's address or compensation information).

# SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts)

Name of Lobbying Firm: The Clay Company

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

NAME OF CLIENT: <u>TEGSCO (Auto Return)</u>		Telephone No.: _____	
Client's Address (Number & Street)	<u>San Francisco</u>	(State) <u>CA</u>	(Zip) <u>94103</u>
TOTAL COMPENSATION (see instructions) for the reporting period, to the nearest \$1,000: \$ <u>5,000</u>			
<input type="checkbox"/> Check this box if the firm lobbied for this client on a contingency basis during the reporting period.			

MUNICIPAL DECISION ( <u>BE SPECIFIC</u> ): <u>RFP No. 9926-098P (towing dispatch)</u>	
A. Outcome Sought: <u>Implementation of award</u>	
B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:	
<u>Stephanie Saathoff</u>	<u>Maddy Kilkenny</u>
<u>Nicole Clay</u>	_____
C. Name and Department of each City Official lobbied:	
Name: <u>Don Mullen</u>	Department: <u>Council District 7</u>
Name: <u>Jay Goldstone</u>	Department: <u>Mayor's office</u>
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____
Name: _____	Department: _____

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s). Identify the client's name on each continuation sheet (but do not repeat client's address or compensation information).



# SCHEDULE A-2: CLIENT DISCLOSURE (No Lobbying Contacts)

Name of Lobbying Firm: The Clay Company

Complete a box for each registered client for whom the Lobbying Firm had no lobbying contacts during the reporting period.

<b>NAME OF CLIENT:</b> <u>Scripps Health</u>	Telephone No.:	_____
Client's Address (Number & Street) _____	<u>San Diego</u>	<u>CA</u> <u>92121</u>
	(City)	(State) (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0</u>		

<b>NAME OF CLIENT:</b> <u>2-1-1 San Diego</u>	Telephone No.:	_____
Client's Address (Number & Street) _____	<u>San Diego</u>	<u>CA</u> <u>92168</u>
	(City)	(State) (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0</u>		

<b>NAME OF CLIENT:</b> _____	Telephone No.:	_____
Client's Address (Number & Street) _____	_____	_____
	(City)	(State) (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ _____		

<b>NAME OF CLIENT:</b> _____	Telephone No.:	_____
Client's Address (Number & Street) _____	_____	_____
	(City)	(State) (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ _____		

<b>NAME OF CLIENT:</b> _____	Telephone No.:	_____
Client's Address (Number & Street) _____	_____	_____
	(City)	(State) (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ _____		

<b>NAME OF CLIENT:</b> _____	Telephone No.:	_____
Client's Address (Number & Street) _____	_____	_____
	(City)	(State) (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ _____		

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s).

# SCHEDULE C: CAMPAIGN DISCLOSURE – CITY CANDIDATES

Name of Lobbying Firm: The Clay Company

Fill out a separate entry for EACH contribution made by an owner, compensated officer, or lobbyist of the firm who contributed \$100 or more during the reporting period to a City candidate committee. (Do not use this schedule to report contributions made to a candidate-controlled ballot measure committee; use Schedule D instead.)

Name of individual making the contribution: <u>Stephanie Saathoff</u>
Name of candidate supported: <u>Todd Gloria</u>
Date contribution made: <u>6/29/11</u> Amount of contribution: <u>\$ 200</u>

Name of individual making the contribution: <u>Stephanie Saathoff</u>
Name of candidate supported: <u>Marti Emerald</u>
Date contribution made: <u>6/29/11</u> Amount of contribution: <u>\$ 500</u>

Name of individual making the contribution: <u>Maddy Kilkenny</u>
Name of candidate supported: <u>Todd Gloria</u>
Date contribution made: <u>6/29/11</u> Amount of contribution: <u>\$ 200</u>

Name of individual making the contribution: _____
Name of candidate supported: _____
Date contribution made: _____ Amount of contribution: \$ _____

Name of individual making the contribution: _____
Name of candidate supported: _____
Date contribution made: _____ Amount of contribution: \$ _____

Name of individual making the contribution: _____
Name of candidate supported: _____
Date contribution made: _____ Amount of contribution: \$ _____

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s).