## CITY OF SAN DIEGO

11	od Covered 7/1/201	d:	CITY OF S	SAN DIEG		For Official Use Only
	9/30/2011		ORGANIZATI ARTERLY DISC	ION LOBBYIST CLOSURE REI EC-604]	T 11 REVI	G AMTELEC
Total #	of Pages:	4	[FOIII	EC-004]		.c, untir.
☐ Che	eck Box if	an Amendment	(explain:			• •
					L	
∟ Che	ck Box if	Ferminating Stat	tus as Organization	Lobbyist (see instru	ctions)	
Identify	the Nam	e of the Organi	ization.			
11	- Marie - Mari		f REALTORS			
Name	of Organiza	ation		San Diego	Telephone Num	
Busine	ss Address	(Number & S	Street)	(City)	CA (State	92111 (Zip)
		Check box	(and attach schedule) for the reporting period	le) if the organization	has activity to re	eport on this
	<b>+</b>	Check box		dule) if the organizati	on has no activit	y to report on this
YES	NO	You MUS	T check one box for	each schedule.		
V		Schedule A: (	City Decisions. Deci	sions sought to be in	fluenced during	the reporting period
	V	Schedule B: A	Activity Expenses.	Activity expenses ma	de during the re	porting period
	V	Schedule C: Candidate Contributions. Contributions of \$100 or more made to a City				
	V	Schedule D: Ballot Measure Contributions. Contributions of \$100 or more made by owners, compensated officers, and lobbyists of the organization during the reporting period to a City candidate-controlled ballot measure committee				
	V	Schedule E: F officers, and loi reporting period	bbyists of the organiz	es. Fundraising active ration in the amount of	ities by owners, of \$2,000 or more	compensated e during the
	<b>V</b>	Schedule F: C owners, compe	ampaign Services. ensated officers, and	Paid campaign-relat lobbyists of the organ	ed services pers nization during th	onally provided by e reporting period
	<b>V</b>	Schedule G: C compensated o reporting period	fficers, and lobbyists	es. Paid services pe of the organization ι	rsonally provided under a City cont	I by owners, ract during the
			VERIFIC			J.
i have bee reasonable	n authorize e diligence i	d by the Organization the course of re	ation Lobbyist identifie eviewing this Quarterly	ed above to make this  O Disclosure Report fo	verification. I have r completeness a	e exercised
declare un	der penalty	of perjury under	the laws of the State o	of California that the c	ontents of this Qu	arterly Disclosure
nformation	and belief	, and as to those	matters I believe them	id complete, except as in to be true.	s to those matters	wnich are stated on
Executed of	on 10/	20/11	_at San Diego, C	A		
		(bate)		(City and State)	**************************************	
Ву:	(Sin	nature)	Michael Merc	curio rint Name)	CEO	(T'u )
	(Oig	niaturo)	(1	mir Hailie)		(Title)

(Title)

## SCHEDULE A: CITY DECISIONS

Name of Organization: San Diego Association of REALTORS

Fill out a separate sheet for EACH municipal decision for which the organization lobbied the City of San Diego during the reporting period.

MUNICIPAL DECISION (BE SPECIFIC): Point of S	ale Mandate at Close of Escrow
A. Outcome Sought: No change to current city	policy regarding point of sale.
Name of each owner, compensated officer, and er regard to this municipal decision:	mployee in the organization who lobbied City Officials with
Michael Mercurio	Kimberlee Theis
C. Name and Department of each City Official lobbied	1.
Name: Todd Gloria	Councilles and Oliveia
Name: Stephen Hill	
Name: Matt Donnellan	Department: Councilmember Zapf
Name:	Department:
Name;	
Name:	Department:
D. Total number of lobbying "contacts" made by the org	
officers, and employees during the reporting period	concerning this municipal decision:
omments:	
If more space is needed, check box and attach continue	ation sheet(s).

## SCHEDULE A: CITY DECISIONS

Name of Organization: San Diego Association of REALTORS

Fill out a separate sheet for EACH municipal decision for which the organization lobbied the City of San Diego during the reporting period.

Outcome Sought: No changes to municipal policy regarding transfer taxes.						
Name of each owner, compensated regard to this municipal decision:	Name of each owner, compensated officer, and employee in the organization who lobbied City Officials with					
Michael Mercurio	Kimberlee Theis					
C. Name and Department of each City	2 "					
	Department: Councilmember Zapf					
Carl DoMaia	Department: Councilmember Zapf					
Todd Cloric	Department: Councilmen DeMaio					
Ctanhan I III	Department: Councilmen Gloria					
	Department: Councilmen Gloria					
Name:						
Name:						
Name:						
Name:						
Name:						
Name:						
Name:						
Name:						
Name:	Department:					
Total number of lobbying "contacts" management of the second of the seco	ade by the organization's owners, compensated porting period concerning this municipal decision:					

## SCHEDULE A: CITY DECISIONS

Name of Organization: San Diego Association of REALTORS

Fill out a separate sheet for EACH municipal decision for which the organization lobbied the City of San Diego during the reporting period.

Name:         Department:           Name:         Department:           Name:         Department:           Name:         Department:	. Outcome Sought: return to previous business tax application to Real Estate Brokers and						
Michael Mercurio  Kimberlee Theis  City Attorney Office  Department:  Councilmember Zapf  Councilmember Zapf  Councilmember Zapf  Councilmember Department:  Department:  Name:  Department:  Name:  Department:  Name:  Department:  Name:  Department:  Name:  Department:  Department:  Name:  Department:  Department:  Department:  Name:  Department:  Department:  Department:  Name:  Department:	Agents						
Michael Mercurio  Kimberlee Theis  City Attorney Office  Councilmember Zapf  Councilmember Zapf  Councilmenber Zapf  Councilmenber Zapf  Councilmenber Department:  Department:  Name:  Department:  Department:  Name:  Department:  Department:  Name:  Department:	Name of each owner, compensated officer, regard to this municipal decision:	ame of each owner, compensated officer, and employee in the organization who lobbied City Officials with					
Name: Jan Goldsmith  Name: Lori Zapf  Name: Job Nelson  Department: Councilmember Zapf  Name: Carl DeMaio  Name: Department: Councilmember Zapf  Councilmember Zapf  Department: Councilmem DeMaio  Department: De	- ·	Kimberlee Theis					
Name: Jan Goldsmith  Name: Lori Zapf  Name: Job Nelson  Department: Councilmember Zapf  Name: Carl DeMaio  Name: Department: Councilmember Zapf  Councilmember Zapf  Department: Councilmem DeMaio  Department: De	1						
Name: Jan Goldsmith  Name: Lori Zapf  Name: Job Nelson  Department: Councilmember Zapf  Name: Carl DeMaio  Name: Department: Councilmember Zapf  Name: Department: Councilmem DeMaio  Name: Department: Department							
Name: Jan Goldsmith  Name: Lori Zapf  Name: Job Nelson  Department: Councilmember Zapf  Name: Carl DeMaio  Name: Department: Councilmember Zapf  Name: Department: Councilmem DeMaio  Name: Department: Department							
Name: Lori Zapf  Name: Job Nelson  Department: Councilmember Zapf  Department: Councilmember Zapf  Department: Councilmember Zapf  Department: Councilmen DeMaio  Department:	C. Name and Department of each City Official	lobbied:					
Name: Job Nelson  Name: Carl DeMaio  Department: Councilmen DeMaio  Department: Department:  Name: Department:	Name: Jan Goldsmith	Department: City Attorney Office					
Name: Carl DeMaio  Name: Department: Department: Name: Department: Department: Department: Name: Department: Department: Department: Name: Department: Department: Department: Department: Name: Department: Department: Department: Department: Name: Department: Depar	Name: Lori Zapf	Department: Councilmember Zapf					
Name:	Name: Job Nelson	Department: Councilmember Zapf					
Name: Department:	Name: Carl DeMaio	Department: Councilmen DeMaio					
Name: Department:	Name:	Department:					
Name: Department:	Name:	Department:					
Name: Department:	Name:						
Name: Department:	Name:	Department:					
Name: Department:	Name:	Department:					
Name: Department:	Name:	Department:					
Name: Department:  Name: Department:  Total number of lobbying "contacts" made by the organization's owners, compensated	Name:	Department:					
Name: Department:  Total number of lobbying "contacts" made by the organization's owners, compensated	Name:	Department:					
Total number of lobbying "contacts" made by the organization's owners, compensated	Name:	Department:					
	Name:	Department:					
oniocio, and oniployees daming the reporting period consonning this manicipal decision.							