

Calendar Year
2012

CITY OF SAN DIEGO

LOBBYING FIRM REGISTRATION FORM [Form EC-601]

For Official Use Only

Lobbyists Added: _____
Clients Added: _____
Fees Due: \$ _____

Type or Print in Ink. File Original with the City Clerk.

Check Box if an Amendment (explain: Addition of three new clients:
(1) Avalon Bay; (2) Cox Communications; (3) Jay Paul Company)

Total Number of Pages: 34 (including cover sheet)

Identify the Firm.

Hecht Solberg Robinson Goldberg & Bagley LLP			
Name of Lobbying Firm		Telephone Number	
San Diego		CA	92101
Business Address (Number & Street)	(City)	(State)	(Zip)

Schedule A: Lobbyist Disclosure. Complete this schedule by identifying each individual in the firm who has lobbied City Officials within the past 30 days, or is expected to lobby City Officials during the year.

Schedule B: Client Disclosure. Complete this schedule by identifying each client for whom the firm provides lobbying services.

Schedule C: Activities Disclosure. Complete this schedule if any "Yes" boxes are checked.

Check box if the firm has information to report regarding the applicable activity.
Check box if the firm has no information to report regarding the applicable activity.

YES	NO	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Part 1: Fundraising Activities. Owners, compensated officers, and lobbyists of the firm who engaged in "fundraising activities" for a current elected City Official within the last two years.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Part 2: Campaign Services. Owners, compensated officers, and lobbyists of the firm who provided compensated campaign services to an elected City Official within the last two years.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Part 3: Contract Services. Owners, compensated officers, and lobbyists of the firm who provided compensated services under a City contract within the last two years.

Schedule D: Deleting Clients & Lobbyists (Amendment Only). Complete this schedule if removing clients or lobbyists from your registration (must check the amendment box above).

VERIFICATION

I have been authorized by the Lobbying Firm identified above to make this verification. I have reviewed and understand the requirements of the Lobbying Ordinance (San Diego Municipal Code §§ 27.4001-27.4055). I have exercised reasonable diligence in the course of reviewing this Registration Form for completeness and accuracy. I declare under penalty of perjury under the laws of the State of California that the contents of this Registration Form, including all attached schedules, are true, correct, and complete, except as to those matters which are stated on information and belief, and as to those matters I believe them to be true.

Executed on 11/30/2012 at San Diego, CA
(Date) (City and State)

By: _____ Paul Robinson Partner
(Signature) (Print Name) (Title)

Email address for a point of contact within the firm (optional): _____

E-Filed
11/29/2012
16:05:55

Note: Registration Terminates Every January 5. Annual Re-Registration is Required.

SCHEDULE A: LOBBYIST DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

Identify the Firm's Lobbyists. List the name of each individual in the firm who has lobbied City Officials within the past 30 days, or is expected to lobby City Officials during the year.

Name of Individual

Name of individual

Richard Schulman

Paul E. Robinson

Neil S. Hyytinen

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>AIMCO</u>		Telephone No.:	
Client's Address	(Number & Street)	<u>Denver</u>	<u>CO</u>
		(City)	(State)
Nature and Purpose of Client's Business:		<u>80237</u>	(Zip)
<u>Real Estate investment</u>			
Specific or General Municipal Decisions (see instructions): <u>Mariner's Cove in Point Loma, negotiation and purchase of the fee interest of Mariner's Cove from the City of San Diego</u>			
Outcome(s) sought: <u>Successful sale</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

CLIENT'S NAME: _____		Telephone No.:	
Client's Address	(Number & Street)	(City)	(State)
			(Zip)
Nature and Purpose of Client's Business: _____			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Alexandria Real Estate Equities, Inc.</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Development and management of life sciences facilities</u>			
Specific or General Municipal Decisions (see instructions): <u>Matters relating to entitlement and development of property located at 3530/3550 John Hopkins Court and 3535/3565 General Atomics Court, San Diego</u>			
Outcome(s) sought: <u>Achieve the desired development potential of the site</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

CLIENT'S NAME: <u>Alexandria Real Estate Equities, Inc.</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Development and management of life sciences facilities</u>			
Specific or General Municipal Decisions (see instructions): <u>Matters relating to entitlement and development of property located at 4757 Nexus Centre Drive, San Diego</u>			
Outcome(s) sought: <u>Achieve the desired development potential of the site</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Alexandria Real Estate Equities, Inc.</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Development and management of life sciences facilities</u>			
Specific or General Municipal Decisions (see instructions): <u>Matters relating to entitlement and development or property located at 5200 Research Place, San Diego</u>			
Outcome(s) sought: <u>Achieve the desired development potential of the site</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

CLIENT'S NAME: <u>Alexandria Real Estate Equities, Inc.</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Development and management of life sciences facilities</u>			
Specific or General Municipal Decisions (see instructions): <u>Matters relating to entitlement and development of property located at 10996 Torreyana Road, San Diego</u>			
Outcome(s) sought: <u>Achieve the desired development potential of the site</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Alexandria Real Estate Equities, Inc.</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Development and management of life sciences facilities</u>			
Specific or General Municipal Decisions (see instructions): <u>Matters relating to entitlement and development of property located at 10300 Campus Point Drive, San Diego</u>			
Outcome(s) sought: <u>Achieve the desired development potential of the site</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

CLIENT'S NAME: <u>Alexandria Real Estate Equities, Inc.</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Development and management of life sciences facilities</u>			
Specific or General Municipal Decisions (see instructions): <u>Matters relating to entitlement and development of property APN #345-010-64-00</u>			
Outcome(s) sought: <u>Achieve the desired development potential of the site</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Alexandria Real Estate Equities, Inc.</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Development and management of life sciences facilities</u>			
Specific or General Municipal Decisions (see instructions): <u>Matters relating to entitlement and development of property located at 11119 N. Torrey Pines Road</u>			
Outcome(s) sought: <u>Achieve the desired development potential of the site</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

CLIENT'S NAME: <u>Alexandria Real Estate Equities, Inc.</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Development and management of life sciences facilities</u>			
Specific or General Municipal Decisions (see instructions): <u>Matters relating to entitlements and development of property located at 9455 Towne Centre Drive, San Diego</u>			
Outcome(s) sought: <u>Achieve the desired development potential of the site</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Archstone</u>		Telephone No.:	
Client's Address	(Number & Street)	<u>Santa Ana</u>	<u>CA</u>
		(City)	(State)
Nature and Purpose of Client's Business:		<u>92707</u>	(Zip)
Specific or General Municipal Decisions (see instructions): <u>Mission Gorge Apartments, development of, 6850</u>			
<u>Mission Gorge Road, San Diego</u>			
Outcome(s) sought: <u>Approval</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

CLIENT'S NAME: _____		Telephone No.:	
Client's Address	(Number & Street)	(City)	(State)
			(Zip)
Nature and Purpose of Client's Business:			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>CMK Kearney Park LLC</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92108</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Societe Brewing Company with tasting room located at 8262 Clairemont Mesa Boulevard</u>			
Specific or General Municipal Decisions (see instructions): <u>Acquisition of an acceptable ABC license for Societe Brewing</u>			
Outcome(s) sought: <u>ABC License</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

CLIENT'S NAME: _____		Telephone No.: _____	
Client's Address	(Number & Street)	(City)	(State) (Zip)
Nature and Purpose of Client's Business: _____			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Copley Press</u>		Telephone No.:		
Client's Address	(Number & Street)	<u>La Jolla</u>	<u>CA</u>	<u>92037</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Development</u>				
Specific or General Municipal Decisions (see instructions): <u>Property north of Nautilus Street and west of Via Valverde, La Jolla, entitlements for development of property</u>				
Outcome(s) sought: <u>Entitlement and development of the property</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

CLIENT'S NAME: _____		Telephone No.:		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Fairbanks Ranch Country Club</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92123</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Fairbanks Ranch Country Club (golf course), Ranch Santa Fe, CA</u>			
Specific or General Municipal Decisions (see instructions): <u>Fairbanks Ranch Country Club development and lease issues with the City of San Diego and other governmental agencies</u>			
Outcome(s) sought: <u>Ongoing lease issues</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

CLIENT'S NAME: _____		Telephone No.: _____	
Client's Address	(Number & Street)	(City)	(State) (Zip)
Nature and Purpose of Client's Business: _____			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Garden Communities</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Developer</u>			
Specific or General Municipal Decisions (see instructions): <u>Torrey Ranch, Lots 1-74 and D-M in the City of San Diego, County of San Diego, Map No. 14643, recorded 8/8/03, Deferred Improvement Agreement with the City of San Diego</u>			
Outcome(s) sought: <u>Approval of Deferred Improvement Agreement with City of San Diego and release of security</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

CLIENT'S NAME: <u>Garden Communities</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Developer</u>			
Specific or General Municipal Decisions (see instructions): <u>Lot 1 of California Terraces 13 and 14, City and County of San Diego, Map 15496, recorded 12/1/06, extension of existing permits</u>			
Outcome(s) sought: <u>Extension of existing permits</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Garden Communities</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Developer</u>			
Specific or General Municipal Decisions (see instructions): <u>Casa Mira View, Monte Verde, Costa Verde Conversion</u> <u>- s/w corner of La Jolla Viollage Drive & Genesee, across from Westfield UTC</u>			
Outcome(s) sought: <u>Approval</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

CLIENT'S NAME: <u>Garden Communities</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Developer</u>			
Specific or General Municipal Decisions (see instructions): <u>4.69 acres at 9501 - 9439 Genesee, San Diego -</u> <u>indemnity language in Conditions of Approval</u>			
Outcome(s) sought: <u>Change in language</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Garden Communities</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Developer</u>			
Specific or General Municipal Decisions (see instructions): <u>Conversion of 412 dwelling units at 9320 Hillery Drive, San Diego</u>			
Outcome(s) sought: <u>Conversion</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

CLIENT'S NAME: <u>Garden Communities</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92122</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Developer</u>			
Specific or General Municipal Decisions (see instructions): <u>Changing entitled use at 9085 Judicial Drive, San Diego 92122</u>			
Outcome(s) sought: <u>Change in entitlements</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>The Grand Del Mar Resort L.P.</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92101</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Resort developer, Grand Del Mar Resort located at 5300 Grand Del Mar Way, San Diego</u>			
Specific or General Municipal Decisions (see instructions): <u>Notices of violation and processing of entitlements to correct and bring legal</u>			
Outcome(s) sought: <u>Entitlements</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

CLIENT'S NAME: _____		Telephone No.: _____	
Client's Address	(Number & Street)	(City)	(State) (Zip)
Nature and Purpose of Client's Business: _____			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>HEI Hotels & Resorts</u>		Telephone No.: _____		
Client's Address	(Number & Street)	<u>Norwalk</u>	<u>CT</u>	<u>06851</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Hotel and resort development</u>				
Specific or General Municipal Decisions (see instructions): <u>Marriott located at 4240 La Jolla Village Drive, San Diego - addition of rooms through Substantial Conformance Review process</u>				
Outcome(s) sought: <u>Approval for addition of rooms</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

CLIENT'S NAME: _____		Telephone No.: _____		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Inn at Sunset Cliffs</u>		Telephone No.:	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u>
		(City)	(State)
			<u>92109</u>
			(Zip)
Nature and Purpose of Client's Business: <u>Inn at Sunset Cliffs, 1370 Sunset Cliffs Boulevard, San Diego</u>			
Specific or General Municipal Decisions (see instructions): <u>Review history of Inn and potential applications for entitlements</u>			
Outcome(s) sought: <u>Entitlements</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

CLIENT'S NAME: _____		Telephone No.:	
Client's Address	(Number & Street)	(City)	(State)
			(Zip)
Nature and Purpose of Client's Business: _____			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>The Irvine Company</u>		Telephone No.: _____		
Client's Address	(Number & Street)	<u>Newport Beach</u>	<u>CA</u>	<u>92660</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Developer</u>				
Specific or General Municipal Decisions (see instructions): <u>Entitlement of property, La Jolla Center III, APN</u>				
<u>345-010-79</u>				
Outcome(s) sought: <u>Entitlement and development of the property</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

CLIENT'S NAME: _____		Telephone No.: _____		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>The Molasky Group of Companies</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>Las Vegas</u>	<u>NV</u>
		(City)	(State)
			<u>89106</u>
			(Zip)
Nature and Purpose of Client's Business: <u>Developer</u>			
Specific or General Municipal Decisions (see instructions): <u>Negotiations and discussions with the City for the development of the property located on Vista Sorrento Parkway (APN 340-090-14) as FBI facilities</u>			
Outcome(s) sought: <u>Approval</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

CLIENT'S NAME: _____		Telephone No.: _____	
Client's Address	(Number & Street)	(City)	(State)
			(Zip)
Nature and Purpose of Client's Business: _____			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>PEP San Diego LLC</u>		Telephone No.:		
Client's Address	(Number & Street)	<u>Rancho Santa Fe</u>	<u>CA</u>	<u>92067</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Developer</u>				
Specific or General Municipal Decisions (see instructions): <u>Land use entitlements for USPS site at 815 E Street, San Diego, for development</u>				
Outcome(s) sought: <u>Entitlement of property for development</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

CLIENT'S NAME: _____		Telephone No.:		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Gloria McColl Powell</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>Roseburg</u>	<u>OR</u> <u>97470</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Property owner</u>			
Specific or General Municipal Decisions (see instructions): <u>Property located at 5072 Federal, San Diego,</u> <u>regarding requested right of way</u>			
Outcome(s) sought: <u>Right of way</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

CLIENT'S NAME: _____		Telephone No.: _____	
Client's Address	(Number & Street)	(City)	(State) (Zip)
Nature and Purpose of Client's Business: _____			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>San Diego Polo Club (c/o Chris Collins)</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92121</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Polo Club</u>			
Specific or General Municipal Decisions (see instructions): <u>Existing lease of Rancho Santa Fe Polo fields</u>			
Outcome(s) sought: <u>Ongoing</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

CLIENT'S NAME: _____		Telephone No.: _____	
Client's Address	(Number & Street)	(City)	(State) (Zip)
Nature and Purpose of Client's Business: _____			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Sky High Sports</u>		Telephone No.: _____		
Client's Address	(Number & Street)	<u>Kirkland</u>	<u>WA</u>	<u>98033</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Sports entertainment facilities</u>				
Specific or General Municipal Decisions (see instructions): <u>Review of zoning issues regarding proposed use of property at 8190 Miralani Drive, San Diego</u>				
Outcome(s) sought: <u>Permitted use of property at 8190 Miralani Drive, San Diego</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____				

CLIENT'S NAME: _____		Telephone No.: _____		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Solar Turbines</u>		Telephone No.:		
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u>	<u>92101</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Manufacturing</u>				
Specific or General Municipal Decisions (see instructions): <u>"Fat City" property (Pacific Highway), assist in review of development in Little Italy</u>				
Outcome(s) sought: <u>Guard against residential development in Little Italy</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

CLIENT'S NAME: _____		Telephone No.:		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Sunroad Enterprises</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92108</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Developer</u>			
Specific or General Municipal Decisions (see instructions): <u>Road improvements in connection with property located east of intersection of Otay Mesa and LaMedia Roads (LaMedia Road from Airway Road to Otay Mesa Road)</u>			
Outcome(s) sought: <u>Approval of road improvements</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

CLIENT'S NAME: _____		Telephone No.: _____	
Client's Address	(Number & Street)	(City)	(State) (Zip)
Nature and Purpose of Client's Business: _____			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Vulcan Materials Co., Western Division</u>		Telephone No.: _____		
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u>	<u>92121</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Concrete</u>				
Specific or General Municipal Decisions (see instructions): <u>Stone Creek Master Plan (Mira Mesa), Carrol Canyon Mining Operation, Mira Mesa, Carrol Canyon Road and Black Mountain</u>				
Outcome(s) sought: <u>Approval</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

CLIENT'S NAME: _____		Telephone No.: _____		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Parallel Capital Partners</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92121</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Development</u>			
Specific or General Municipal Decisions (see instructions): <u>Rescission of the amendment or the replacement of PIP No. 59-0291 for property located in the Rancho Bernardo community of City of San Diego, APN 678-181-03 and -04.</u>			
Outcome(s) sought: <u>Rescission of the amendment or the replacement of PIP No. 59-0291</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

CLIENT'S NAME: _____		Telephone No.: _____	
Client's Address	(Number & Street)	(City)	(State) (Zip)
Nature and Purpose of Client's Business: _____			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Samuel J. Kahn</u>		Telephone No.: _____		
Client's Address	(Number & Street)	<u>Solana Beach</u>	<u>CA</u>	<u>92075</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Development</u>				
Specific or General Municipal Decisions (see instructions): <u>Purchase of city-owned land or extension of lease on property located at 8110 Balboa, San Diego</u>				
Outcome(s) sought: <u>Purchase or extension of lease at 8110 Balboa, San Diego</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____				

CLIENT'S NAME: _____		Telephone No.: _____		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Capitol Outdoor Inc.</u>		Telephone No.: _____		
Client's Address	(Number & Street)	<u>Washington</u>	<u>DC</u>	<u>20007</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Outdoor advertising</u>				
Specific or General Municipal Decisions (see instructions): <u>Inclusion of San Diego billboard properties in proposed San Diego Arts & Entertainment District (billboard addresses not yet available)</u>				
Outcome(s) sought: <u>Inclusion of billboards in proposed District</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____				

CLIENT'S NAME: _____		Telephone No.: _____		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Barry Tobias</u>		Telephone No.: _____	
Client's Address	(Number & Street)	<u>San Diego</u>	<u>CA</u> <u>92101</u>
		(City)	(State) (Zip)
Nature and Purpose of Client's Business: <u>Travel business</u>			
Specific or General Municipal Decisions (see instructions): <u>Vacation of Albatross (paper street) as re 2910 Albatross Street</u>			
Outcome(s) sought: <u>Vacation of Albatross</u>			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

CLIENT'S NAME: _____		Telephone No.: _____	
Client's Address	(Number & Street)	(City)	(State) (Zip)
Nature and Purpose of Client's Business: _____			
Specific or General Municipal Decisions (see instructions): _____			
Outcome(s) sought: _____			
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):			

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Laconia Development</u>		Telephone No.: _____		
Client's Address	(Number & Street)	Walnut Creek	CA	94596
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Development</u>				
Specific or General Municipal Decisions (see instructions): <u>Disposition of former Sushi Performance Arts space located at 390 "L" Street, San Diego 92101, interpretation of associated agreements with City of San Diego Redevelopment Agency</u>				
Outcome(s) sought: <u>Favorable interpretation of associated agreements</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____				

CLIENT'S NAME: _____		Telephone No.: _____		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Jay Paul Company</u>		Telephone No.: _____		
Client's Address	(Number & Street)	<u>San Francisco</u>	<u>CA</u>	<u>94111</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Development</u>				
Specific or General Municipal Decisions (see instructions): <u>Convert 16450 West Bernardo Drive, San Diego</u> <u>industrial land to residential</u>				
Outcome(s) sought: <u>Conversion of use</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____				

CLIENT'S NAME: _____		Telephone No.: _____		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions): _____ _____ _____				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>Cox Communications</u>		Telephone No.:		
Client's Address	(Number & Street)	<u>Atlanta</u>	<u>GA</u>	<u>30319</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Cable service provider</u>				
Specific or General Municipal Decisions (see instructions): <u>Negotiation of acceptable trench cut fees with City of San Diego (no particular property in City of San Diego)</u>				
Outcome(s) sought: <u>Acceptable trench cut fee negotiation</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

CLIENT'S NAME: _____		Telephone No.:		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).

SCHEDULE B: CLIENT DISCLOSURE

Name of Lobbying Firm: Hecht Solberg Robinson Goldberg & Bagley LLP

CLIENT'S NAME: <u>AvalonBay</u>		Telephone No.:		
Client's Address	(Number & Street)	<u>Newport Beach</u>	<u>CA</u>	<u>92660</u>
		(City)	(State)	(Zip)
Nature and Purpose of Client's Business: <u>Development</u>				
Specific or General Municipal Decisions (see instructions): <u>Conversion of industrial to residential APN #678-252-11-0</u>				
Outcome(s) sought: <u>Successful conversion of property</u>				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

CLIENT'S NAME: _____		Telephone No.:		
Client's Address	(Number & Street)	(City)	(State)	(Zip)
Nature and Purpose of Client's Business: _____				
Specific or General Municipal Decisions (see instructions): _____				
Outcome(s) sought: _____				
If this client is a coalition or membership organization, state the name, address, and telephone number of each member of the coalition who has reached the \$1,000 threshold (see instructions):				

Comments: _____

If more space is needed, check box and attach continuation sheet(s).