

Period Covered:  
 From 04/1/2013  
 To 06/30/2013

# CITY OF SAN DIEGO

## LOBBYING FIRM QUARTERLY DISCLOSURE REPORT [Form EC-603]

For Official Use Only

E-Filed  
 07/08/2013  
 14:22:14

Filing ID:  
 144137798

Total # of Pages: 8

Check Box if an Amendment (explain: \_\_\_\_\_)

Check Box if Terminating Status as a Lobbying Firm

**Identify the Firm:**

<u>Ledford Enterprises, Inc.</u>		_____	
Name of Lobbying Firm		Telephone Number	
_____		<u>San Diego</u>	<u>CA</u>
Business Address (Number & Street)		(City)	(State) <u>92101</u>
		(City)	(Zip)

**Disclosure Schedules:**

**Schedule A: Client Disclosure. You must complete Schedule A-1 or A-2 for each registered client.**

Check box (and attach schedule) if the firm has activity to report on this schedule for the reporting period.  
 Check box (do not attach schedule) if the firm has no activity to report on this schedule for the reporting period.

YES	NO	You <b><u>MUST</u></b> check one box for each of the following schedules.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<b>Schedule B: Activity Expenses.</b> Activity expenses made during the reporting period.
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<b>Schedule C: Candidate Contributions.</b> Contributions of \$100 or more made to support or oppose a City candidate during the reporting period.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<b>Schedule D: Ballot Measure Contributions.</b> Contributions of \$100 or more made to a City candidate-controlled ballot measure committee during the reporting period.
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<b>Schedule E: Fundraising Activities.</b> Fundraising activities by owners, officers, and lobbyists in the amount of \$2,000 or more during the reporting period.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<b>Schedule F: Campaign Services.</b> Paid campaign-related services personally provided by owners, officers, and lobbyists during the reporting period.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<b>Schedule G: City Contract Services.</b> Paid services personally provided by owners, officers, and lobbyists under a City contract during the reporting period.

### VERIFICATION

I have been authorized by the Lobbying Firm identified above to make this verification. I have exercised reasonable diligence in the course of reviewing this Quarterly Disclosure Report for completeness and accuracy. I declare under penalty of perjury under the laws of the State of California that the contents of this Quarterly Disclosure Report, including all attached schedules, are true, correct, and complete, except as to those matters which are stated on information and belief, and as to those matters I believe them to be true.

Executed on 07/08/2013 at San Diego, CA  
 (Date) (City and State)

By: \_\_\_\_\_ Richard S. Ledford \_\_\_\_\_ President  
 (Signature) (Print Name) (Title)

**SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts)** Page 2 of 8

Name of Lobbying Firm: Ledford Enterprises, Inc.

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

<b>NAME OF CLIENT:</b> <u>California Dental Association Foundation</u>	Telephone No.: _____		
Client's Address (Number & Street) _____	<u>Sacramento</u>	<u>CA</u>	<u>95814</u>
	(City)	(State)	(Zip)
<b>TOTAL COMPENSATION</b> for all decisions lobbied on for the client, to the nearest \$1,000: \$ <u>8,000.00</u>			
<input type="checkbox"/> Check this box if the firm lobbied for this client on a contingency basis during the reporting period.			

<b>MUNICIPAL DECISION</b> (per Registration, plus specifics if necessary): <u>Fluoridation Issues</u>
_____
_____
A. Outcome Sought (per Registration, plus specifics if necessary): <u>To promote the continued fluoridation of potable water supplied by the City of San Diego</u>
_____
B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:
<u>Liz Saidkhanian</u>
<u>Richard S. Ledford</u>
_____
C. Name and Department of each City Official lobbied:
Name: <u>Cynthia Harris</u> Department: <u>City Council - District 9</u>
Name: <u>Gabriel Solmer</u> Department: <u>City Council - District 8</u>
Name: <u>Raymond Palmucci</u> Department: <u>City Attorney</u>
Name: _____ Department: _____
Name: _____ Department: _____
Name: _____ Department: _____
Name: _____ Department: _____
Name: _____ Department: _____
Name: _____ Department: _____
Name: _____ Department: _____
Name: _____ Department: _____

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s).

# SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 3 of 8

Name of Lobbying Firm: Ledford Enterprises, Inc.

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

**NAME OF CLIENT:** G & K Industries, LLC Telephone No.: \_\_\_\_\_

Client's Address (Number & Street) \_\_\_\_\_ Culver City \_\_\_\_\_ CA \_\_\_\_\_ 90230  
 (City) (State) (Zip)

**TOTAL COMPENSATION** for all decisions lobbied on for the client, to the nearest \$1,000: \$ 0.00

Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

**MUNICIPAL DECISION** (per Registration, plus specifics if necessary): Purchase of city owned property located at 606 Third Avenue, San Diego, CA 92101.

A. Outcome Sought (per Registration, plus specifics if necessary): Successful negotiation and purchase of city owned property

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:  
Richard S. Ledford

C. Name and Department of each City Official lobbied:  
 Name: Jeff Graham Department: Civic San Diego  
 Name: \_\_\_\_\_ Department: \_\_\_\_\_  
 Name: \_\_\_\_\_ Department: \_\_\_\_\_  
 Name: \_\_\_\_\_ Department: \_\_\_\_\_  
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 Name: \_\_\_\_\_ Department: \_\_\_\_\_  
 Name: \_\_\_\_\_ Department: \_\_\_\_\_

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s).

# SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 4 of 8

Name of Lobbying Firm: Ledford Enterprises, Inc.

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

**NAME OF CLIENT:** Palm Properties LP Telephone No.: \_\_\_\_\_

Client's Address (Number & Street) \_\_\_\_\_ (City) San Diego (State) CA (Zip) 92103

**TOTAL COMPENSATION** for all decisions lobbied on for the client, to the nearest \$1,000: \$ 6,000.00

Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

**MUNICIPAL DECISION** (per Registration, plus specifics if necessary): Development of properties located at 6th/Palm in Bankers Hill.

A. Outcome Sought (per Registration, plus specifics if necessary): Achieve approval for a project being developed at this location

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

Richard S. Ledford

C. Name and Department of each City Official lobbied:

Name: Anthony Bernal Department: City Council - District 3

Name: \_\_\_\_\_ Department: \_\_\_\_\_

Name: \_\_\_\_\_ Department: \_\_\_\_\_

Name: \_\_\_\_\_ Department: \_\_\_\_\_

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Name: \_\_\_\_\_ Department: \_\_\_\_\_

Name: \_\_\_\_\_ Department: \_\_\_\_\_

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s).

# SCHEDULE A-1: CLIENT DISCLOSURE (Lobbying Contacts) Page 5 of 8

Name of Lobbying Firm: Ledford Enterprises, Inc.

Fill out a Schedule A-1 for each client for whom the firm had at least one lobbying contact during the reporting period. Fill out a separate Schedule A-1 for each decision lobbied on by the firm for the client.

**NAME OF CLIENT:** San Diego Symphony Telephone No.: \_\_\_\_\_

Client's Address (Number & Street) \_\_\_\_\_ (City) San Diego (State) CA (Zip) 92101

**TOTAL COMPENSATION** for all decisions lobbied on for the client, to the nearest \$1,000: \$ 12,000.00

Check this box if the firm lobbied for this client on a contingency basis during the reporting period.

**MUNICIPAL DECISION** (per Registration, plus specifics if necessary): Secure a long term use of the Marina Park South for utilization by the Symphony Summer Pops Series.

A. Outcome Sought (per Registration, plus specifics if necessary): Successfully achieve use of the venue.

B. Name of each Lobbyist in the firm who lobbied City Officials regarding this municipal decision:

Richard S. Ledford

C. Name and Department of each City Official lobbied:

Name: Darren Greenhalgh Department: Project Implement & Tech Services

Name: \_\_\_\_\_ Department: \_\_\_\_\_

Name: \_\_\_\_\_ Department: \_\_\_\_\_

Name: \_\_\_\_\_ Department: \_\_\_\_\_

Name: \_\_\_\_\_ Department: \_\_\_\_\_

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Name: \_\_\_\_\_ Department: \_\_\_\_\_

Name: \_\_\_\_\_ Department: \_\_\_\_\_

Name: \_\_\_\_\_ Department: \_\_\_\_\_

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s).

## SCHEDULE A-2: CLIENT DISCLOSURE (No Lobbying Contacts)

Name of Lobbying Firm: Ledford Enterprises, Inc.

Complete a box for each registered client for whom the Lobbying Firm had no lobbying contacts during the reporting period.

<b>NAME OF CLIENT:</b> <u>Alliant Real Estate Investments, LLC</u>		Telephone No.: _____	
Client's Address (Number & Street)	<u>Woodland Hills</u> (City)	<u>CA</u> (State)	<u>91367</u> (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>			

<b>NAME OF CLIENT:</b> <u>High Flying Foods, Inc</u>		Telephone No.: _____	
Client's Address (Number & Street)	<u>San Francisco</u> (City)	<u>CA</u> (State)	<u>94107</u> (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>			

<b>NAME OF CLIENT:</b> <u>Prime Time Shuttles</u>		Telephone No.: _____	
Client's Address (Number & Street)	<u>San Diego</u> (City)	<u>CA</u> (State)	<u>92110</u> (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>			

<b>NAME OF CLIENT:</b> <u>Procurement Concepts Inc.</u>		Telephone No.: _____	
Client's Address (Number & Street)	<u>San Diego</u> (City)	<u>CA</u> (State)	<u>92117</u> (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>			

<b>NAME OF CLIENT:</b> <u>Republic Services Inc.</u>		Telephone No.: _____	
Client's Address (Number & Street)	<u>San Diego</u> (City)	<u>CA</u> (State)	<u>92111</u> (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>			

<b>NAME OF CLIENT:</b> <u>St. Paul's Senior Homes and Services</u>		Telephone No.: _____	
Client's Address (Number & Street)	<u>San Diego</u> (City)	<u>CA</u> (State)	<u>92103</u> (Zip)
Contingency fees earned for lobbying performed in a previous reporting period (to the nearest \$1,000): \$ <u>0.00</u>			

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s).

## SCHEDULE C: CAMPAIGN DISCLOSURE – CITY CANDIDATES

Name of Lobbying Firm: Ledford Enterprises, Inc.

Fill out a separate entry for EACH contribution made by the firm or any of its owners, compensated officers, or lobbyists who contributed \$100 or more during the reporting period to a City candidate committee or to a committee primarily formed to support or oppose a City candidate.

Name of firm/person making the contribution: <u>Richard S. Ledford</u>	
Name of committee: <u>Myrtle Cole for City Council</u>	
Date contribution made: <u>05/10/2013</u>	Amount of contribution: \$ <u>150.00</u>

Name of firm/person making the contribution: <u>Richard S. Ledford</u>	
Name of committee: <u>Chris Cate for Council 2014</u>	
Date contribution made: <u>06/27/2013</u>	Amount of contribution: \$ <u>550.00</u>

Name of firm/person making the contribution: <u>Liz Saidkhanian</u>	
Name of committee: <u>Chris Cate for Council 2014</u>	
Date contribution made: <u>06/14/2013</u>	Amount of contribution: \$ <u>150.00</u>

Name of firm/person making the contribution: _____	
Name of committee: _____	
Date contribution made: _____	Amount of contribution: \$ _____

Name of firm/person making the contribution: _____	
Name of committee: _____	
Date contribution made: _____	Amount of contribution: \$ _____

Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s).

## SCHEDULE E: FUNDRAISING ACTIVITIES

Name of Lobbying Firm: Ledford Enterprises, Inc.

Fill out a separate entry for EACH instance in the reporting period where an owner, compensated officer, or lobbyist of the firm engaged in fundraising activities:

<p>Description of fundraising activity: <u>Served on a large honorary committee for the event. Directly responsible for contributions totaling \$1100.</u></p> <p>Name of individual in firm who engaged in fundraising activity: <u>Richard S. Ledford</u></p> <p>Name of campaign committee benefiting from fundraising: <u>Chris Cate for Council 2014</u></p> <p>Description of ballot measure (if applicable): _____</p> <p>Date(s) of fundraising activity: <u>June 27, 2013</u></p> <p>Approximate total amount raised (do not divide by number of persons involved): <u>\$ 24,705.00</u></p> <p><input checked="" type="checkbox"/> Check box if the individual engaged in fundraising activity with other persons (e.g., multiple hosts for event).</p>
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<p>Description of fundraising activity: _____</p> <p>Name of individual in firm who engaged in fundraising activity: _____</p> <p>Name of campaign committee benefiting from fundraising: _____</p> <p>Description of ballot measure (if applicable): _____</p> <p>Date(s) of fundraising activity: _____</p> <p>Approximate total amount raised (do not divide by number of persons involved): \$ _____</p> <p><input type="checkbox"/> Check box if the individual engaged in fundraising activity with other persons (e.g., multiple hosts for event).</p>
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<p>Description of fundraising activity: _____</p> <p>Name of individual in firm who engaged in fundraising activity: _____</p> <p>Name of campaign committee benefiting from fundraising: _____</p> <p>Description of ballot measure (if applicable): _____</p> <p>Date(s) of fundraising activity: _____</p> <p>Approximate total amount raised (do not divide by number of persons involved): \$ _____</p> <p><input type="checkbox"/> Check box if the individual engaged in fundraising activity with other persons (e.g., multiple hosts for event).</p>
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Comments: \_\_\_\_\_

If more space is needed, check box and attach continuation sheet(s).